



# BENEDETTINI

**Benedettini Cabinetry**

**Manufacturing**

**Premium custom  
cabinetry**

## AT A GLANCE:

**>> Company:**  
Benedettini Cabinetry

**>> Location:**  
Rosenberg, TX &  
Houston, TX

**>> Industry:**  
Manufacturing

**>> Business Challenge:**  
Gain the efficiencies needed to move into the distribution marketplace and quickly jump-start entry into this new line of business

**>> Solution:**  
Apply CNG-SAFE and CNG-Books (QuickBooks add-on) to gain corporate-wide access and workflow processes to electronic documents

**>> Results:**  
Shared and speedy access to a central information repository improves all business processes; eliminates errors; and helps usher in a new era of profitability with new business ventures

## CNG-SAFE electronic document management solution opens door to cabinet manufacturer's growth in new lines of business

Automated workflows and a secure, easily accessed information repository facilitate Benedettini's need to share information across the entire company regardless of location

### Scalability Challenges Met by Cabinet NG

Since 1999 Benedettini Cabinets has been manufacturing high quality custom cabinetry. The \$20 million dollar manufacturer outgrew its PC-based PaperMaster document management system and was looking for an automated, electronic solution that would scale with Benedettini's growth into new markets. Further complicating matters, the previous process of manually scanning documents – ranging from job files such as drawings and material orders to customer credit information and job performance documentation – had become too laborious and error-prone.

To encourage and support the firm as it grew and expanded into new markets,

Benedettini's new document management solution needed to support thousands of scanned, retained and organized documents. Ken Alexander, Vice President of Operations for Benedettini Cabinets, found "Cabinet NG is a perfect fit for his company in addition to delivering everything as promised." In fact, Ken credits the Cabinet NG Shared Access Filing Environment (CNG-SAFE) – providing anywhere, anytime information access -- as the "foundation" of the company's entry

into the distribution marketplace. With the efficient document workflow capabilities of Cabinet NG, Benedettini overcame the challenge of needing to accelerate the process of linking its remote sales consultants to the documentation needed to complete cabinetry projects.

**"Cabinet NG is a perfect fit...  
in addition to delivering  
everything as promised."**

Ken Alexander, Benedettini Cabinetry,  
VP of Operations

### QuickBooks Integration

Benedettini also uses CNG-Books, Cabinet NG's award winning document management interface for QuickBooks, to handle data entry and document filing for its QuickBooks Enterprise accounting system. CNG-Books is the most advanced electronic document management solution that integrates CNG-SAFE with Intuit's QuickBooks, making it a key choice among accounting and related businesses.

"The time and cost saving benefits of Cabinet NG were staggering, and enabled us to carry through on a new business strategy."

Ken Alexander, Benedettini Cabinetry, VP of Operations

### Benedettini Gains Shared Information Processes Needed for Growth

Benedettini has nine field sales people who frequently need to review documents such as drawings at a moment's notice. Most connect through the Internet on a broadband link. With Cabinet NG, field personnel can quickly, securely, and easily access the documents they need to complete projects. These efficiency gains enabled Benedettini to expand its sales distribution strategy. Using the Cabinet NG solution also provided the scalability required for complete field access to specific documentation stored in the CNG-SAFE central information repository. Since each cabinetry project is customized and constantly changed, a centralized and automated electronic document information repository keeps everyone working on the project up to date and helps reduce errors.

As Ken explains, sales people are given specific document access parameters with the CNG-SAFE solution. For example, when master documents should not be changed, its access parameters are set to view-only. This eliminates costly errors that would have been created by

using a master document that was accidentally edited. In addition, the tracking capabilities offered by Cabinet NG help keep Benedettini organized giving top management a clear view into the performance of both projects and personnel. Everyone at the firm uses Cabinet NG, from the front-end marketing department to the end-user who can now track the progress of projects. Cabinet NG's configuration flexibility and variable access authorization ensures it supports all of Benedettini Cabinetry's unique business requirements.

### Cabinet NG a well architected Windows-based and object-oriented system

Since use of Cabinet NG is widespread at Benedettini Cabinetry, the firm needed to ensure it was signing on to a document management solution that was both easy-to-use and robust. Ken credits Cabinet NG with designing a well architected Windows-based and object-oriented system structured on the intuitive electronic file cabinet concept. As Ken noted, "Cabinet NG's speed really sold us. It is blazingly fast, and it takes less than five seconds to locate and retrieve any document from any PC in the company. Users just love it, and no one misses walking over to the file cabinet and flipping through folders to retrieve a piece of paper".

Added Ken, "Price was a non-issue when compared to the benefits Benedettini Cabinets received. The time and cost saving benefits of Cabinet NG were staggering, and enabled us to carry through on a new business strategy."

Using Cabinet NG, Benedettini Cabinetry is realizing the benefits of achieving a more productive and efficient business process as a result of eliminating historic slow-downs, errors and inefficiencies.

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